

<p style="text-align:center">TREASURY MANAGEMENT ASSOCIATION OF SAN DIEGO Board Meeting Minutes May 17, 2004</p>

The meeting was called to order (via conference call) at 12:30 p.m. and was attended by the following officers:

Sharon Slofkosky, Vicki Fiegehen, Craig Watson, Derek Weaver, Susan Beat, and Jan Wood.

Meeting minutes were submitted and approved for:

- 03/10/03 Board
- 03/18/04 General

Officer Reports

Treasurer:

- Vicki prepared and completed the tax return. We are on budget, due to more membership dollars. Thank you Susan. In addition, luncheons are on top. The new WEB site design and implementation will put us over budget, that's OK. Vicki has assumed a new job function at Qualcomm, therefore, may not be attending a majority of the luncheon meetings, however, she will work with Sarah Unger who might take over for Vicki next membership year. Vicki has priced projectors and found one for \$1000, which is a 50% discount. (Qualcomm's discount) Trying do determine if the AV fees we pay at the facilities are bundled, normally we do bring one of the members, which does save dollars. It was decided and voted on for Vicki to purchase the Proxima (projector)

Vice President/ Membership:

- 85 active members. Derek will pursue his company paying his membership dues, however, if a problem, the TMA can pay as we have done in the past with Bonnie Phillips, Trizec-Hahn. Craig will be attending the AFP conference in Washington DC, we should send two, but we will send one this year. Susan working on the new tri-fold brochures, not sure if she will have completed brochures for luncheon.

Vice President/Education:

- Sharon is all set for upcoming luncheon. Jeff Tinker from Wells on Check 21. June luncheon topic is outsourcing. AEG will speak, (outsourcing is not an issue) Looking for speaker where outsourcing is an issue. Thank you Sharon for stepping in for Laura. Sharon has committee in place. We should get luncheon meeting e-mails out

three weeks ahead, as opposed to two. Sharon will talk to Le, also, because have so many "no shows" for the luncheons, we should decrease total to facility by five.

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First Vice President:

- Fall conference: Craig is working on the Save the Date postcards for June distribution. Will peruse AFP program/list for topic ideas. Craig has a couple of speaker prospects, Patrick Kuhse (\$1500) for the General Session who would speak on Ethics, and the Keynote speaker Richard Lederer (\$2500). It is a mixed opinion if speakers are a draw to members in their decision to attend the conference. We want to have quality speakers and topics so attendees will come back. If a speaker requires payment ahead of time, do we need board approval. No, Derek gave the go ahead to book speakers. Sponsor letters are being worked on, need to keep on top of this for a specific deadline. Craig checking facility options; the two he's working with are Paradise Pointe, and Hyatt Islandia.

General Discussion:

- The WEB site down payment has been received. Derek has a meeting with the designer on May 29, 2004. Looking for who might host the current WEB site, however, Derek feels Rich might be able to determine that without going to George. What is the process and cost for the WEB site to be maintained and updated, George Green was \$350 for annual maintenance. Derek will let us know when we can look at product for input. Sharon would like to see a "contact us", if we do this on the WEB site, does it decrease or increase SPAM. How does it work? We all need to let Derek know if we need something.
- Meeting adjourned at 1:15 p.m.